



Real-Time Market Profile		Trend
Median List Price	\$ 634,950	↔ ↔
Asking Price per Square Foot	\$ 243	↔ ↔
Average Days on Market	215	↑ ↑
Percent of Properties with Price Decrease	60 %	
Percent Relisted (reset DOM)	22 %	
Percent Flip (price increased)	11 %	
Median House Size (sq ft)	2,565	
Median Lot Size		
Median Number of Bedrooms	3.0	
Median Number of Bathrooms	2.6	
Market Action Index*	<b>Cold! Buyer's</b> 10	↔ ↔

\* see below for details on the Market Action Index

**THIS WEEK**

The median single family home price in SCOTTSDALE 85258 this week is \$634,950.

Days-on-market has been trending up recently but the Market Action Index and inventory levels are basically flat and not providing strong indications for the market.

**PRICE**

Recently prices in this zip have settled at a plateau even though they dipped this week. Look for a persistent up-shift in the Market Action Index before we see prices significantly move from these levels.

**SUPPLY AND DEMAND**

Local conditions are currently quite strongly in the Buyer's Market zone (below 30). The 90-day Market Action Index stands at 10. With several months of inventory available at the current sales rate, buyers should find ample choice.

**QUARTILES**

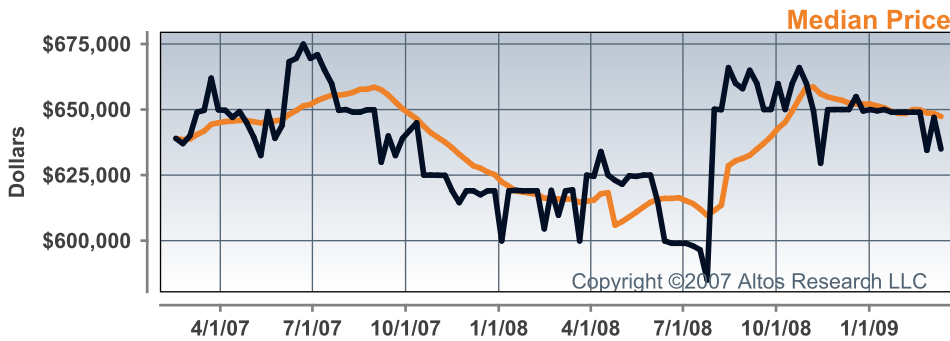
Investigate the market in quartiles—where each quartile is 25% of the homes

Most expensive 25% of homes

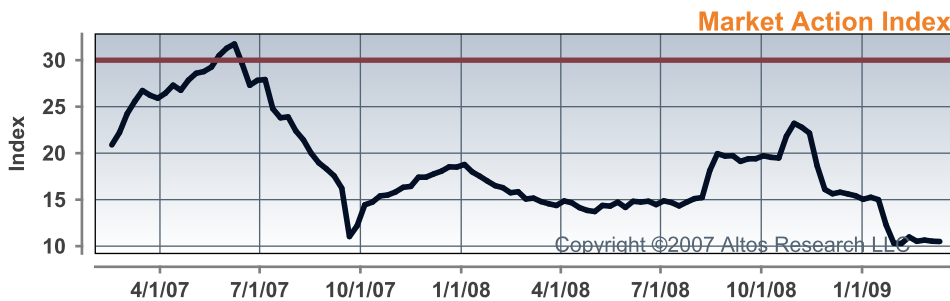
Upper-middle 25% of homes

Lower-middle 25% of homes

Least expensive 25% of homes



The Market Action Index answers the question "How's the Market?" By measuring the current rate of sale versus the amount of the inventory.



Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.

**Characteristics per Quartile**

Quart	Median Price	Med. Sqft	Med. Lot Size	Bed	Bath	Med. Age	Inven.	New	Ab-sorbed	Avg. DoM
1	\$ 1,410,000	3,780	Not Avail	4.0	4.5	17	72	1	2	282
2	\$ 782,500	2,798	Not Avail	4.0	3.0	23	72	3	3	224
3	\$ 539,500	2,394	Not Avail	3.0	2.0	29	72	7	3	181
4	\$ 375,000	2,071	Not Avail	3.0	2.0	28	72	4	3	174

## About Altos Research Corporation

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